

# Biography

## Alok Kumar

New Delhi  
Consulting Partner

### Overview

Alok has over 17 years of rich transformational senior leadership experience driving change management programs in a knowledge intensive industry. He is known to be resilient and ingenious – delivering lasting results amidst constant change during start-up, turnaround and growth phases, besides Mergers & Acquisitions. He has the distinction of being sought after for spearheading multiple, key, complex global engagements from scratch with a direct impact on spiked business revenues and profitability. All of this has helped him build an acumen for challenging the status quo with a larger strategic game plan in perspective backed with lateral programs.

### Experience

Alok has experienced HR from the grassroots level through the various transitions gaining a solid business perspective. These challenges have molded him into a very competent HR Business strategist aligning himself closely with the business needs. One could call him a Build-Operate-Transfer specialist with special competencies in Talent Management, Capability Enhancement and Learning Assessment & Development.

In his last assignment, as the CEO of Cloud Business unit at Excelity, Alok was responsible for broadening Excelity's spectrum of choice in the form of cloud services. His biggest achievement has been in building a world-class product across multiple geographies and markets, commercialisation of the product through gaining acceptance with the first customers.

Prior to joining Excelity, Alok was part of the Talent Function at Aon Hewitt, where he was responsible for designing and institutionalising people capability practice supported by the right tools and processes. Alok has consulted with clients in the areas of building corporate university platforms, processes and programs; including performance management and learning management and helped clients establish strong linkages between the constituents.



#### Clients

- Mc Donald's
- Nokia
- Emerson
- GE
- Adobe
- Pepsico
- Blackrock
- Rockwell

#### Industry Experience

- Consulting
- IT
- Services
- Manufacturing
- Telecom
- BFSI

#### Languages

- English
- Hindi

### Education and Certifications

- PGDBM, XLRI Jamshedpur
- DDI Certified